

**EUROPEAN UNIVERSITY INSTITUTE**

Placement Officer: David K. Levine

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**DEPARTMENT OF ECONOMICS**

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**EGON TRIPODI**[www.egontripodi.com](http://www.egontripodi.com)**RESEARCH AND TEACHING INTERESTS:***Primary*

Behavioral Economics

Experimental Economics

*Secondary*

Public Economics

Political Economy

**EUROPEAN DOCTORAL PROGRAM IN QUANTITATIVE ECONOMICS:**

Dissertation Title:

*Belief Formation and Prosocial Behavior*

Primary Institution:

European University Institute

Secondary Institution:

University of Bonn

Expected Graduation Date:

May 2020

Principal Advisor:

David K. Levine

**PRE-DOCTORAL STUDIES:**

M. Sc. Economics, University of Rome, Tor Vergata

2014

B. A. Finance, University of Rome, Tor Vergata

2012

**TEACHING EXPERIENCE:**

Introduction to Behavioral Economics

Spring 2019

*University of Bonn (undergraduate), Co-Instructor*

Economics and Psychology

Fall 2018

*University of Bonn (graduate), TA to Lorenz Goette*

Introduction to Macroeconomics

Spring 2016

*Ludovico de Medici Institute, (undergraduate), Instructor***OTHER PROFESSIONAL EXPERIENCE:**

Research Assistant for David K. Levine

May–June 2017

Consultant at the World Bank, *Health, Nutrition and Population* (TTL: Karima Saleh)

June–December 2016

Research Assistant for Evi Pappa

November 2016

**WORKING PAPERS:**“Self-Persuasion: Evidence From Field Experiments at Two International Debating Competitions” *Job Market Paper*  
(with Peter Schwardmann and Jöel van der Weele)“Social Influence in Prosocial Behavior: Evidence from a Large-Scale Experiment” (with Lorenz Goette) *R&R at the Journal of the European Economic Association*

“Sorting Into Incentives for Prosocial Behavior” (with Christian J. Meyer)

“Social Pressure in Pledges to Give Blood: Evidence from a Field Experiment” (with Christian J. Meyer) *R&R at Health Economics***WORK IN PROGRESS:**

“Does Positive Feedback of Social Impact Motivate Prosocial Behavior? A Field Experiment with Blood Donors” (with Lorenz Goette)

“Social Preferences Under The Shadow of The Future” (with Felix Kölle and Simone Quercia)

“Social Image Concerns of Blood Donors” (with Lorenz Goette)

“The Formation of Prosocial Preferences in the Field” (with Adam Altmejd and David Birke)

## FELLOWSHIPS AND AWARDS:

Jan Wallanders och Tom Hedelius stiftelse samt Tore Browaldhs stiftelse, SEK 1,000,000 (Co-PI)	2019
EUI President's Reserve Grant, € 3,000 (PI)	2019
Deutsche Forschungsgemeinschaft, € 262,425 (with Lorenz Goette PI)	2018
Reinhard Selten Institute Seed Funding Grant, € 5,000 (Co-PI)	2018
RSF Small Grants in Behavioral Economics, \$ 6,764 (Co-PI)	2016
Best Graduate student in Economics, University of Rome Tor Vergata, € 1,500	2015

## SEMINAR AND CONFERENCE PRESENTATIONS:

Rady School of Management (planned), WZB Berlin, Cognitive Economics Workshop – King's College London, Advances with Field Experiments Conference - Chicago, European Doctoral Programme Jamboree Conference – Louvain-la-Neuve, San Diego Spring School in Behavioral Economics (poster), Max Planck Institute for Research on Collective Goods, IMEBESS Conference – EUI Florence, Workshop of Young Economists on Social Economy at the University of Bologna, European Doctoral Programme Jamboree Conference Florence, 6th Workshop in Behavioral and Experimental Health Economics at University of Oslo, SIdE PhD Workshop Perugia, European Doctoral Programme Jamboree Conference – Bonn.

## OTHER PROFESSIONAL ACTIVITIES:

Referee for:	American Economic Review, Journal of Economic Psychology, Journal of Public Economics, Management Science.
Students Supervision:	Sophia Wagner (master thesis), Benjamin Babicz (master thesis), Anna Schuhmacher (bachelor thesis).

## OTHER INFORMATION:

Software:	Excel, Word, PowerPoint, LATEX, MATLAB, oTree, Stata, Mathematica, RStudio, Python.
Languages:	Italian (Native), English (Full Proficiency), Spanish (Intermediate).
Citizenship:	Italian.
Born:	Reggio Calabria, May 9, 1991.

## REFERENCES:

<b>Prof. David K. Levine</b>	<b>Prof. Michèle Belot</b>	<b>Prof. Lorenz Goette</b>	<b>Prof. Joël van der Weele</b>
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